

# County of Jefferson

Office of the Purchasing Department  
Historic Court House  
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Watertown, New York 13601-2565  
Phone: 315-785-3077  
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## Email Addresses:

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avisg@co.jefferson.ny.us  
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### Buyers

Karin Dorr  
Amanda McCracken

### Director

**Mark Sachetti**  
NIGP-CPP, CPPB

### Senior Account Clerk

Avis Gilmore  
Account Clerk

Mary Ann Shear

## NOTICE OF AWARD

October 20, 2022

ATTN LISA MORALES  
G.E. PICKERING INC  
263 GLEN COVE AVE  
PO BOX 356  
SEA CLIFF NY 11579

**BID #22-38**

**NAME: AEDS - PURCHASE & DELIVERY OF AUTOMATED EXTERNAL DEFIBRILLATORS  
AND ACCESSORIES FOR JEFFERSON COUNTY.**

**CONTRACT PERIOD: Date of Award through 10/19/2023 w/ one (1) year extension option**

**Dear Ms. Morales:**

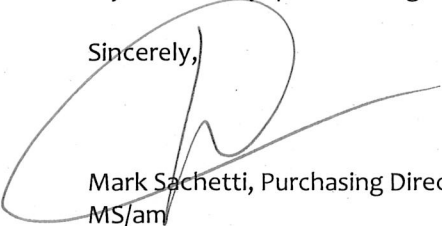
I am pleased to inform you that your Bid submitted for the solicitation referenced has been accepted based on full compliance with the specifications, terms and conditions included in the Bid.

**The following documents are required before a Contract/Purchase Order is issued:**

√ W-9 Tax Form and Vendor Information Form (Attached)

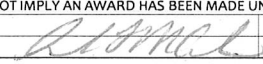
If you have any questions regarding this notice of award, please call the Jefferson County Purchasing Department.

Sincerely,

  
Mark Sachetti, Purchasing Director  
MS/am

C: Department, Auditor, Bid File, Advantage Emergency Devices, CF Medical Inc,  
Cintas Corporation, Stryker Sales LLC

BID #22-38  
 AEDS AND ACCESSORIES FOR JEFFERSON COUNTY  
 BID TABULATION

ITEM#	DESCRIPTION	ESTIMATED QUANTITY	UNIT PRICE DELIVERED	TOTAL PRICE	DEVIATIONS
1	AUTOMATED EXTERNAL DEFIBRILLATOR KIT, WHICH INCLUDES: PUBLIC SAFETY GRADE AED (PHILLIPS HEARTSTART FRx (PART #861304) OR BETTER), ONE SET OF UNIVERSAL ADULT/PEDIATRIC AED PADS, AED BATTERY, PUBLIC SAFETY GRADE CARRYING CASE, PEDIATRIC KEY	20			
	ADVANTAGE EMERGENCY DEVICES		\$1,699.00	\$33,980.00	LIFE PAK CR2
	CF MEDICAL INC		\$1,485.00	\$29,700.00	
	CINTAS CORPORATION (OPTION 1)		\$1,425.00	\$28,500.00	ZOLL AED PLUS FULLY AUTOMATIC WITH PADS, BATTERY, CARRY CASE, RX. (PEDIATRIC KEY NOT
	CINTAS CORPORATION (OPTION 2)		\$995.00	\$19,900.00	DEFIBTECH REVIVER AUTO AED PACKAGE, AED, PADS, BATTERY, CASE
	G E PICKERING INC		<b>\$1,075.00</b>	<b>\$21,500.00</b>	
	STRYKER SALES LLC		\$1,765.94	**\$35,318.84 NOW \$35,318.80	
2	SPARE AED BATTERIES (PHILLIPS HEARTSTART BATTERY (PART #M5070A) OR BETTER)	2			
	ADVANTAGE EMERGENCY DEVICES		\$225.00	\$450.00	LIFE PAK CR2 BATTERY
	CF MEDICAL INC		\$115.00	\$230.00	
	CINTAS CORPORATION (OPTION 1)		\$50.00	\$100.00	ZOLL AED PLUS BATTERY
	CINTAS CORPORATION (OPTION 2)		\$45.00	\$90.00	REVIVER AED BATTERY
	G E PICKERING INC		<b>\$110.00</b>	<b>\$220.00</b>	
	STRYKER SALES LLC		\$201.03	\$402.06	
3	SPARE UNIVERSAL ADULT/PEDIATRIC CAPABLE AED PADS (PHILLIPS HEARTSTART FRx SMART PAD II (PART #989803139261) OR BETTER)	2			
	ADVANTAGE EMERGENCY DEVICES		\$194.00	\$388.00	LIFE PAK ADULT/PED ELECTRODES
	CF MEDICAL INC		\$39.00	\$78.00	
	CINTAS CORPORATION (OPTION 1)		\$165.00	\$330.00	ZOLL AED PLUS PADS
	CINTAS CORPORATION (OPTION 2)		\$149.00	\$298.00	REVIVER AED PADS
	G E PICKERING INC		<b>\$38.00</b>	<b>\$76.00</b>	
	STRYKER SALES LLC		\$116.27	\$232.54	
4	TRADE-IN VALUE OF EACH PHYSIO CONTROL CR2 AED	NOT TO EXCEED 5			
	ADVANTAGE EMERGENCY DEVICES		\$250.00		
	CF MEDICAL INC		\$250.00		
	CINTAS CORPORATION (OPTION 1)		\$500.00		
	CINTAS CORPORATION (OPTION 2)		\$500.00		
	G E PICKERING INC		<b>\$0.00</b>		
	STRYKER SALES LLC		\$275.00		
5	TRADE-IN VALUE OF EACH PHYSIO CONTROL CR PLUS AED	NOT TO EXCEED 18			
	ADVANTAGE EMERGENCY DEVICES		\$250.00		
	CF MEDICAL INC		\$50.00		
	CINTAS CORPORATION (OPTION 1)		\$100/ \$275.00 (UNITS 2013 OR		
	CINTAS CORPORATION (OPTION 2)		\$100/ \$275.00 (UNITS 2013 OR		
	G E PICKERING INC		<b>\$0.00</b>		
	STRYKER SALES LLC		\$250.00		
	ADDITIONAL DEVIATIONS:	See Cintas and Stryker bids for details			
ALL DATA IS PRELIMINARY AND DOCUMENTED AT THE TIME OF BID OPENING, SUBJECT TO ERRORS OR OMISSIONS. THIS DATA SHOULD NOT BE INTERPRETED AS CONFIRMATION OF BID RESULTS UNLESS SIGNED BY THE JEFFERSON COUNTY PURCHASING DEPARTMENT. THIS BID TABULATION DOES NOT IMPLY AN AWARD HAS BEEN MADE UNLESS NOTED.					
	 PURCHASING			10/20/22 DATE	